

School:ATEC – HumanitiesCourse:Cognitive Biases & Whole Person Recovery ManagementFaculty:Dr. Geralyn Datz, CEO, Southern Behavioral Medicine Associates

<u>Summary</u>

In the course "Cognitive Biases & Whole Person Recovery Management" by Dr. Geralyn Datz, a clinical health psychologist, the focus is on understanding cognitive biases and their impact on claims management and recovery processes for injured workers. Dr. Datz, who has extensive experience in pain psychology, forensic psychology, and telehealth, provides insights into how biases can affect judgment and decision-making in the workers' compensation space.

Definition and Importance of Cognitive Bias: Dr. Datz explains that cognitive bias is a systematic deviation from objective judgment, often unconscious, that affects our decisions and perceptions. Biases are not random; they can lead to judgments that are not entirely evidence-based. She uses the analogy of a weight scale consistently showing incorrect readings to illustrate how biases can skew perceptions and judgments.

Types of Cognitive Bias: Dr. Datz discusses several types of cognitive biases that are particularly relevant in the context of workers' compensation and claims management:

- Affinity Bias: The tendency to favor people who share similar backgrounds or interests, which can lead to favoritism and exclusion of others who are different.
- Fundamental Attribution Error: The tendency to attribute others' actions to their character while attributing our own actions to external factors.
- Conservatism Bias: The tendency to emphasize original information over new data, leading to slow reactions to new, critical information.
- Base Rate Errors: Misinterpreting statistical information due to personal experiences or limited knowledge, leading to incorrect assumptions and decisions.

Impact of Bias in Claims Management: Cognitive biases can significantly affect the evaluation of claims and the treatment of injured workers. For example, biases can lead to incorrect conclusions about causality, guilt, or the severity of an injury. Dr. Datz emphasizes that biases can undermine the quality of decisions made in claims management, affecting outcomes for injured workers.

Strategies to Mitigate Bias: To address and mitigate cognitive biases, Dr. Datz suggests several strategies:



- Awareness and Education: Increasing awareness of cognitive biases through education and training.
- Motivation: Ensuring that individuals are motivated to recognize and address their biases.
- Individuation: Seeing individuals as unique rather than as members of a homogeneous group.
- Direct Contact: Engaging in direct contact with diverse groups to challenge and reduce biases.
- Verification: Using external reviewers to provide an unbiased perspective on claims and decisions.

Whole Person Recovery Management: Dr. Datz advocates for the biopsychosocial model of recovery, which considers the physical, mental, and social aspects of an individual's condition. She explains that viewing pain and recovery through a purely biomedical lens can lead to stigmatizing labels and a lack of understanding of the broader context affecting the individual's condition. By adopting a more holistic approach, healthcare providers can better support the recovery process and address the multifaceted nature of pain and injury.

Organizational Factors and Personal Traits: Dr. Datz also discusses how organizational factors, such as long working hours, tight deadlines, and heavy workloads, can exacerbate cognitive biases. Personal traits like tolerance for ambiguity, need for closure, conscientiousness, and open-minded thinking can influence how individuals process information and make decisions.

Conclusion: In conclusion, Dr. Datz emphasizes the importance of recognizing and addressing cognitive biases to improve decision-making and outcomes in workers' compensation. By understanding biases, increasing awareness, and adopting holistic approaches to recovery, professionals can better support injured workers and enhance the overall quality of the claims management process. This course provides valuable insights into how cognitive biases affect professional judgment and offers practical strategies to mitigate these biases, ultimately promoting fairer and more effective recovery management for injured workers.

Learning Objectives

- 1. Define cognitive bias and its origins, and recognize its impact on objective judgment and decision-making.
- 2. Learn about different cognitive biases such as affinity bias, fundamental attribution error, conservatism bias, and base rate errors.



- 3. Explore how cognitive biases influence the evaluation and management of workers' compensation claims and injured workers.
- 4. Gain knowledge of methods to address and reduce cognitive biases, including verification, individuating, and context/environment adjustments.
- 5. Apply the biopsychosocial model to understand and manage recovery, recognizing the multifaceted nature of pain and recovery.

Primary Takeaways

- 1. Biases are systematic deviations from objective judgment, not random errors.
- 2. Most biases are unconscious and can significantly affect decision-making and perceptions in claims management.
- 3. Common biases in the workplace include affinity bias, fundamental attribution error, and base rate errors.
- 4. Addressing bias involves awareness, motivation, individuation, direct contact with diverse groups, and verification by external reviewers.
- 5. Embracing the biopsychosocial model allows for a more comprehensive approach to managing recovery, considering physical, mental, and social factors.

Course Outline

- 1) Introduction to Cognitive Bias
 - a) Definition and Origins
 - i) Cognitive bias defined as systematic deviation from objective judgment.
 - ii) Historical context and foundational research by Daniel Kahneman.
 - b) Relevance in Claims Management
 - i) Impact of biases on evaluating claims and injured workers.
 - ii) Importance of recognizing and addressing biases.
- 2) Types of Cognitive Bias
 - a) Affinity Bias
 - i) Tendency to favor individuals with similar backgrounds or interests.
 - b) Fundamental Attribution Error
 - i) Attributing others' actions to their character while attributing our actions to external factors.
 - c) Conservatism Bias
 - i) Emphasizing original information over new data.
 - d) Base Rate Errors
 - i) Misinterpreting statistical information due to personal experiences or limited knowledge.
 - e) Tunnel Vision and Confirmation Bias



- i) Focusing on initial explanations and ignoring contradictory information.
- 3) Addressing Cognitive Bias
 - a) Awareness and Motivation
 - i) Importance of information and motivation in mitigating bias.
 - b) Individuation and Direct Contact
 - i) Seeing individuals as unique rather than as part of a homogeneous group.
 - ii) Benefits of direct interaction with diverse groups.
 - c) Verification and Context
 - i) Utilizing external reviewers to manage bias.
 - ii) Adjusting context and environment to reduce bias.
- 4) Whole Person Recovery Management
 - a) Biopsychosocial Model
 - i) Incorporating physical, mental, and social aspects into recovery.
 - b) Expectancy-driven Behavior
 - i) Avoiding self-fulfilling prophecies in the treatment and evaluation of injured workers.
 - c) Organizational Factors
 - i) Impact of working conditions on bias and decision-making.
 - ii) Importance of addressing organizational influences on bias.
- 5) Conclusion
 - a) Recognizing and Changing Biases
 - i) Understanding biases are natural but changeable.
 - b) Promoting Objectivity and Awareness
 - i) Enhancing objectivity through training, verification, and diverse environments.
 - c) Applying Learning to Professional Practice
 - i) Encouragement to apply knowledge of cognitive biases and whole person recovery management in daily work.
- NOTE: Artificial Intelligence was used in the creation of this document.